

PRESS RELEASE

EnviTec Biogas' Management Board optimistic about the coming year

**Plans for continued product portfolio expansion include non-biogas sectors**

**Lohne, 21 December 2016** – “This year, we once again concentrated all of our energy and power to innovate on setting standards in the market as a biogas all-rounder – and enjoyed some notable successes,” said Olaf von Lehmden, CEO of EnviTec Biogas AG, summing up the last 12 months of business developments on the occasion of EnviTec's internal financial results meeting for staff. “Our plant engineering work is our Group's economic powerhouse,” he continued – mentioning the current high order intake.

However, the stock-listed company must prove its technological foresight on a regular basis. Noting the need to identify trends as early as possible while continuing to expand the company's portfolio, he was also careful to emphasise that “there will therefore be a clear focus in 2017 on exploring new applications and methods, as well as sounding out new markets.” Over the next six years, the company will therefore be actively adjusting its strategy to market requirements, with EnviTec planning to generate up to 30% of consolidated revenue from sectors other than the subsidised biogas industry.

Von Lehmden's conclusions about the future marketing of the Regiostrom model were less positive, however, noting ruefully that “changes to the legal situation have forced us to declare the project a failure, and we are currently involved in the process of cutting our losses here.” He was quick to point out that this is precisely what the market requires, however: “We are flexible, can respond quickly to market developments and, thanks to our broad-based portfolio, don't give up hope if a nut proves too tough to crack.”

In contrast, the biogas all-rounder's Service business unit is all about long-term growth: EnviTec has spent the last weeks closing a cooperation agreement with Zwenkau-based Malmberg Bioerdgastech GmbH. The Malmberg Group itself is a Swedish clean technology company that offers all-in-one solutions in the fields of water purification, biogas upgrading, boreholes and geothermal energy.

Another success for EnviTec's wholly-owned Service subsidiary is the conclusion of a partner agreement with 2G Energietechnik GmbH. The company intends to use this partnership to further augment and expand its competencies within the core field of CHP. The Service unit will also see general expansion, both in terms of decentralised material availability as well as training. "Thanks to our broad-based portfolio and our readiness to ensure we can respond quickly to market changes, we are optimistic about our chances in the new financial year and are confident of our ability to further expand our activities outside the subsidised biogas sector," concluded von Lehmden.

### **About EnviTec Biogas AG**

EnviTec Biogas AG covers the entire value chain for the production of biogas, including the planning and turnkey construction of biogas plants and biogas upgrading plants as well as their commissioning. The company takes charge of biological and technical services on demand and also offers full plant and operational management. In addition, EnviTec also operates its own biogas plants. In 2011, EnviTec Biogas along with EnviTec Energy GmbH & Co. KG and its 100% subsidiary EnviTec Stromkontor GmbH & Co. KG expanded its business operations into the direct marketing of upgraded biomethane as well as the marketing of green electricity and balancing energy. With a presence in 17 countries worldwide, EnviTec Biogas AG is represented by its own companies, sales offices, strategic partners and joint ventures. In 2015, EnviTec generated revenue of €174.9 million and EBIT of €3.4 million. The EnviTec Group currently has around 370 employees. EnviTec Biogas has been listed on the Frankfurt Stock Exchange since July 2007.

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