

## CORPORATE NEWS

### **EnviTec Biogas continues to experience dynamic performance in the third quarter**

- **Third quarter sales increased to EUR 45.9 million**
- **EBIT after one-off effects at EUR 0.5 million**
- **With EUR 255.8 million, order backlog remains at a very high level**
- **Positive result expected for full year 2010**

**Lohne, 22 November 2010** – As in the second quarter of 2010, EnviTec Biogas AG [ISIN: DE000A0MVLS8] continued to experience dynamic performance in the period from July to September. Europe's leading manufacturer of biogas plants increased sales to EUR 45.9 million in the third quarter, up 44% over the strong previous quarter (Q2 2010: EUR 33.2 million). The company managed to return to profitability, posting an operating result (EBIT) of EUR 0.5 million. However, one-off effects in the Plant Construction segment amounting to EUR 2.5 million prevented us from achieving a better result.

Group revenues of EnviTec Biogas for the first nine months rose from EUR 77.3 million to EUR 100.3 million, up 29.8% compared to the prior-year period. All business segments contributed to growth. EBIT improved from EUR -4.0 million to EUR -1.0 million. Loss before minority interests declined from EUR 1.2 million to EUR 0.7 million. "We are currently working almost at full capacity", said Jörg Fischer, the company's CFO. "This should have a positive impact on our fourth quarter figures, in particular on earnings."

### **Large order backlog as an excellent basis for continued growth**

Continued growth is based on the large order backlog and the consistent level of new order intake. At the end of September, EnviTec Biogas had orders worth EUR 255.8 million in place, highlighting the ongoing strong demand for biogas plants. Orders come from across all customer groups, from farmers to professional energy suppliers.

Accordingly, the company is not dependent on individual major projects. Germany still remains the largest market for EnviTec Biogas, but Italy and France, in particular, are increasingly developing into significant growth drivers. Roel Slotman, board member in charge of international sales at EnviTec Biogas AG said: "We began early on and consistently pushed ahead with the internationalisation of our business. We continue to

benefit from this development." International customers account for 35.9% of the order volume as of 30 September.

For the full year 2010, EnviTec Biogas expects sales of more than EUR 145 million and an EBIT of more than EUR 1.0 million. The growth in sales and profit is expected to continue in 2011. BioEnergy Decentral, the global industry meeting place for decentralized energy supply held in Hanover through 19 November, strengthened our confidence that demand in 2011 will remain strong. Jörg Fischer: "We were surprised by the intense interest in Germany and abroad and look forward to a successful next year."

The interim report as of 30 September 2010 is available on the Internet at [www.envitec-biogas.de](http://www.envitec-biogas.de).

#### **About EnviTec Biogas AG**

EnviTec Biogas AG covers the entire value chain for the production of biogas - including the planning and turnkey construction of biogas plants as well as their commissioning. The company provides the biological and technical service, and also offers full plant and operating management. In Güstrow, in the German state of Mecklenburg-Western Pomerania, EnviTec Biogas built the world's largest plant for the production of biogas to natural gas standards with a thermal output of 55 megawatts. In addition, the company also operates its own biogas plants. Today, the company is represented in 15 countries throughout Europe, as well as in India. EnviTec Biogas generated revenues of EUR 120 million and EBIT of EUR -0.5 million in 2009. The EnviTec Group currently has 411 employees. EnviTec has been listed on the Prime Standard segment of the Frankfurt Stock Exchange since July 2007.

#### **Pressekontakt:**

Thomas Bolte  
EnviTec Biogas AG  
Tel: +49 25 74 88 88 -198  
E-Mail: [t.bolte@envitec-biogas.de](mailto:t.bolte@envitec-biogas.de)

#### **Investor Relations:**

Olaf Brandes  
EnviTec Biogas AG  
Tel: +49 44 42 80 65 -118  
E-Mail: [ir@envitec-biogas.de](mailto:ir@envitec-biogas.de)